# While the road to success isn't merely paved with good intentions ... we like to make it feel that way.

At Andover State Bank, business banking means rising to the particular occasion — on your own terms. Whether you're forging entrepreneurial frontiers, cutting ribbons and breaking new ground, or maybe just adding an extra line of credit, we not only help you on your way to becoming a captain of industry, but also a captain of acheivement. And isn't that what it's all about? Every decision you make can be supported by a wealth of prosperous acumen, ensuring your last move is always your greatest one.

Business Checking Product Features	SMALL BUSINESS CHECKING	COMMERCIAL CHECKING	BUSINESS MONEY MARKET	Busine
Designed to Benefit	Businesses that maintain a low average balance and have limited or minimal transactions.	Businesses that want unlimited account access, maintain a substantial monthly balance and a high number of transactions.	Businesses that want to save their excess funds in a High Yield Money Market account.	Small Bi (SBA) Gi
Monthly Maintenance Fees	\$2,000 monthly average balance required to avoid the \$10 monthly service charge. \$2,000 and over = None \$1,000 - \$1,999 = \$6 \$500 - \$999 = \$8 \$1 - \$499 = \$10	\$10	\$2,500 minimum balance –or– \$10,000 average balance to avoid a \$10.00 monthly service charge.	Comme
Transaction Fees	First 100 checks and debits are free. All deposited foreign items are .06¢ each.	Checks are .16¢ each, Deposits are .20¢ each, and all Deposited foreign items are .06¢ each.	No charge for the first six (6) withdrawals per month. \$5.00 charge for each additional check or withdrawal. <sup>3</sup>	Comme
Interest Earned	Not available on this account	Not available on this account	Interest <sup>1</sup> is calculated on average balance over \$2,500 and is compounded and credited to the account monthly. \$2,500 - \$9,999 \$10,000 - \$49,999 \$50,000 - \$99,999 \$100,000 and over	Flexible
Earnings Credit	None	The earnings credit rate <sup>1</sup> is based on market rates and applied to the average balance.	None	Lines of
Business Online Banking	Available <sup>2</sup>	Available <sup>2</sup>	Available <sup>2</sup>	
Cash Management Services	Not available on this account	Available <sup>2</sup>	Available <sup>2</sup>	
Other Business Services ACH PAYMENTS AND PAYROLL SERVICES Use Automated Clearing House (ACH) to disburse regular payments to payee and vendor accounts with pre-authorized credits. Expedited processing and delivery saves time and money. (i.e. membership fees, etc.) Use Payroll Services for Direct Deposit via ACH. Each pay period, your employees' paychecks are deposited into their own personal bank account or onto a payroll card. Eliminate the cost of check processing, postage, and check reconciliation.	Visa Credit Cards and MasterCard Debit Cards are available for our commercial businesses. Must apply and qualify. <b>COMBINED STATEMENTS</b> Let us combine your checking and savings account statements. Receive all your account	<section-header><b>MERCHANT BANKCARD SERVICES</b>Our merchant bankcard services allow you to accept a variety of payments types. Let us help you increase your revenue with an electronic payment solution that fits your needs.<b>DAPERLESS STATEMENTS</b>Email, Internet, and CD Statements are available for all account types.<b>PAYROLL CARDS</b>Electronically pay all your employees, even those without a bank account. Let us help you get set up with PayPartners™ to implement MasterCard Debit Card payroll cards.</section-header>	<text><section-header><section-header></section-header></section-header></text>	<ul> <li>(1) Earnings credit change after th</li> <li>(2) See Fee Sched</li> <li>(3) Federal regulat or withdrawals statement cycl automatic or te</li> </ul>

## ness Loan Products

Business Administration Guaranteed Loans

nercial Real Estate Loans

le Term Loans

of Credit

edit and Interest Rates are subject to er the account is opened.

nedule for pricing.

ulations allows six (6) transfers vals from your account per monthly cycle, including preauthorized, or telephone transfers. Underwritten to government standards, businesses must qualify to receive financing under programs offered by the SBA. Several loan types are available through ASB including SBA 7(a), SBA Express, Patriot Express, and

Creative and flexible Real Estate Loans are offered to meet your project needs including: Residential & Commercial Construction Loans, Acquisition and Land Development Loans, and Investor and Owner Occupied

SBA 504 loans.

Designed to finance the purchase of new or used equipment and machinery, cover leasehold improvements, or finance an acquisition. Competitive terms are available and vary with financing needs.

Commercial Real Estate Loans.

Lines of credit designed to meet your short term financing needs. Typically repaid from operating cash flow and provide working capital to support receivables, inventory, and sales seasonality. All the benefits plus the fringe. Hear that? That's the sound of real, personal, service. It's a symphony of ingenious solutions that wouldn't be complete without providing the following additional products to meet all your unique business needs.

#### **ONLINE BANKING FOR BUSINESSES**

Andover State Bank's online cash management tools allow you to access the balances of all your deposit and loan accounts, see detailed transaction reporting, initiate account transfers, and conduct account research. User administration can be tailored to your business preferences allowing for flexible multi-user security and monitoring through user transaction logs.

### ACH ORIGINATION

Add Automated Clearing House (ACH) origination services to your online cash management options. Create, edit, and upload ACH batch templates, send payments to your vendors, and initiate direct deposit payroll.

#### WIRE TRANSFERS

Add Wire Transfers to your online cash management account and create freeform wire instructions, wire templates, and establish repetitive wires.